

SAMEER SUYOUFUDEEN

OBJECTIVE

To get a senior role in a data-oriented environment. My total Experience is 4years and 9 months where I have mostly worked in Business Development and Client Management. Other than that, I am a Team player and great communicator.

SKILLS

Proficient in **SQL**, **MS Excel** / **Googlesheets**, Beginner level knowledge in **Tableau** and also knows **R Programming Language**.

Other skills include **Database Design**, **ERD**, **Data analysis**, **Client management**, **Follow-ups**.

PORTFOLIO PROJECTS

SQL Covid-19 Data Exploration

Currently **Exploring covid-19 open data** using **SQL** and will be soon publishing on my portfolio website.

Analysis of Tata Nexon EV HV Error

Explored data using **google sheets**, collected from users to see if Fast charging has any connection with occurrence of HV error. The basic theory is that the Fast charging equipment send current in high voltages than the vehicle can accommodate thus going into an error-state. **Created a live dashboard & report** to show my findings.

Google Capstone Project: Divvy Bikes

Used **Excel** to organise and **prepare data** of a bike sharing company called Divvy. Then **used R to clean, sort, filter and visualize the data**.

EXPERIENCE

Business Development Analyst | Pearl Enterprises | Feb 2020 - Present

- Developed Export-Import clientele database by conducting in-person meetings.
- Collect and organize clientele data on basis of product type and season.
- Analyze and provide insights on buying behavior of importers to provide the best prices in the market.
- Created Dashboards

Business Development Manager/Analyst | CADD Centre Pvt. Ltd | Jan 2017 – Feb 2020

- Collected and formed a database of potential customers for the firm.
 - Managed a team of 5-10 Business development executives.
 - Conducted workshops/Brainstorming sessions to bring creative ideas to attract students to take up various courses, which helped in increased revenue.
 - Created dashboards in Excel.
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EDUCATION

B.E Aeronautical Engineering | 2016 | Visvesvaraya Technological University

CERTIFICATION

Google Data Analytics Professional Certificate | 2021
Earned a certificate through Grow with Google online program.

VOLUNTEER EXPERIENCE AND LEADERSHIP

- Introduced SQL at CADD Centre to create database of students instead of primitive file storage.
 - Conducted a self-exploratory study on Tata Motors electric SUV- Nexon EV and found a serious issue in charging infrastructure which is being communicated with Tata Motors Ltd.
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CONTACT DETAILS

PERSONAL

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SOCIAL MEDIA

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Linkedin : www.linkedin.com/in/sameersuyoufudeen
Twitter : www.twitter.com/sameersaif
Github : www.github.com/sameersuyoufudeen

DECLARATION

I hereby declare that the above particulars of facts and information stated are correct to the best of my belief and knowledge. All the facts in this resume are correct and truthful.

Sameer Suyoufudeen


